



# How Inventory Worx helped Nortek upgrade JustEnough and adopt planning best practices









## Industry

Electrical/Electronic Manufacturing

## Challenges

The merger of Nortek's business units gave rise to centralized planning. With a consolidated team and more products to manage, a streamlined process needed to be adopted and the latest version of JustEnough needed to be implemented to build confidence in the system and planner knowledge. Nortek also needed a software that was more easily understood and maintained so removing customizations and navigational noise was critical to user adoption.

# Solution

- Upgrade JustEnough to the latest version
- Train the planners and buyers on best practices and navigation workflow
- Remove software customizations
- Develop a business planning calendar

#### Results

- Improved employee retention and morale by giving them a tool that helps them do their job but also progressed their experience and understanding of planning.
- By employing a business calendar structured around exception-based management, we've reduced workload and reallocated time to more important, strategic initiatives.

# **About Nortek**

Founded in 1967 and headquartered in Providence, Rhode Island, Nortek is a global, diversified industrial company that leverages its strong brands, design and manufacturing capabilities, and business system to deliver industry-leading innovative air management and technology-driven solutions for lifestyle

improvement at home and at work. Nortek operates within six business segments:

- Air Quality & Home Solutions
- Security & Control Solutions
- Ergonomic and Productivity Solutions
- Residential & Commercial HVAC
- Custom & Commercial Air Solutions, and
- Audio, Video & Control Solutions

### Introduction

Nortek was using an older version of the JustEnough software that was hosted by JustEnough. With maintenance and support soon coming to an end for their version, and no access to their data or instance, it was time to either upgrade or implement a new planning software.

At the same time, Nortek was also challenged with the merger of several business units. It was the objective of the executive team to centralize all planning for the newly merged business units, thereby streamlining and consolidating the planning processes for a more unified practice.

## Solution

Nortek engaged Inventory Worx to help them navigate the various planning software

solutions in the marketplace, as well as to evaluate the state of JustEnough. After a diligent review process,

Nortek decided to stay with JustEnough and have Inventory Worx facilitate the upgrade and implement new business planning practices.

#### Action

Inventory Worx completed a full site survey reviewing and documenting all the existing planning processes, software issues and business goals. This yielded a phased upgrade plan to drive scope, timeline and budget. The first and most important milestone was to train the entire planning team across all business units, some of whom had never seen JustEnough, so they

could begin to redefine their processes, adopt the software and own the success.



#### Results

Nortek quickly adopted planning best practices and learned how to navigate the software more efficiently to support complete integration and user acceptance. Inventory Worx worked with the team to stabilize the system, tidy up the navigational noise and develop new views to support best practices, including an S&OP business

"The planning training we received was fundamental for our team to start making the right business decisions to improve our processes. It laid the foundation to improve our workflow which drove software adoption and ease of use."

- Brian Redmon, Sr. Director, Sourcing & Supplier Management, Nortek

planning calendar. The project stayed within budget, and at no point did scope change impact timeline objectives as quality came first and foremost.

#### Conclusion

Inventory Worx helped Nortek upgrade their existing planning software, preventing further capital investment in new tools, while still being able to implement and adopt industry best practices.













SITE SURVEYS

**IMPLEMENTATIONS** 

UPGRADES

TRAINING

SUPPORT

MANAGED SERVICES